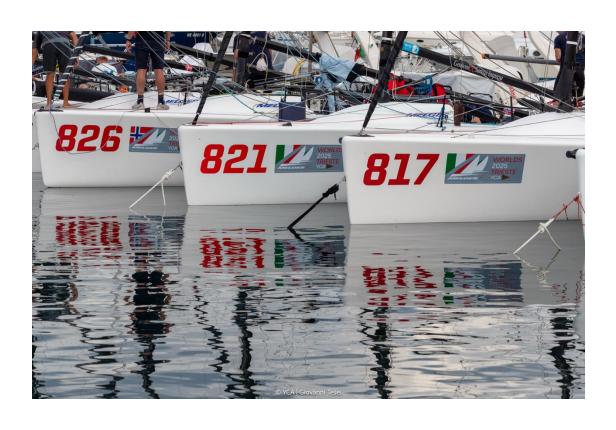
IM24CA Media & Communications 2025



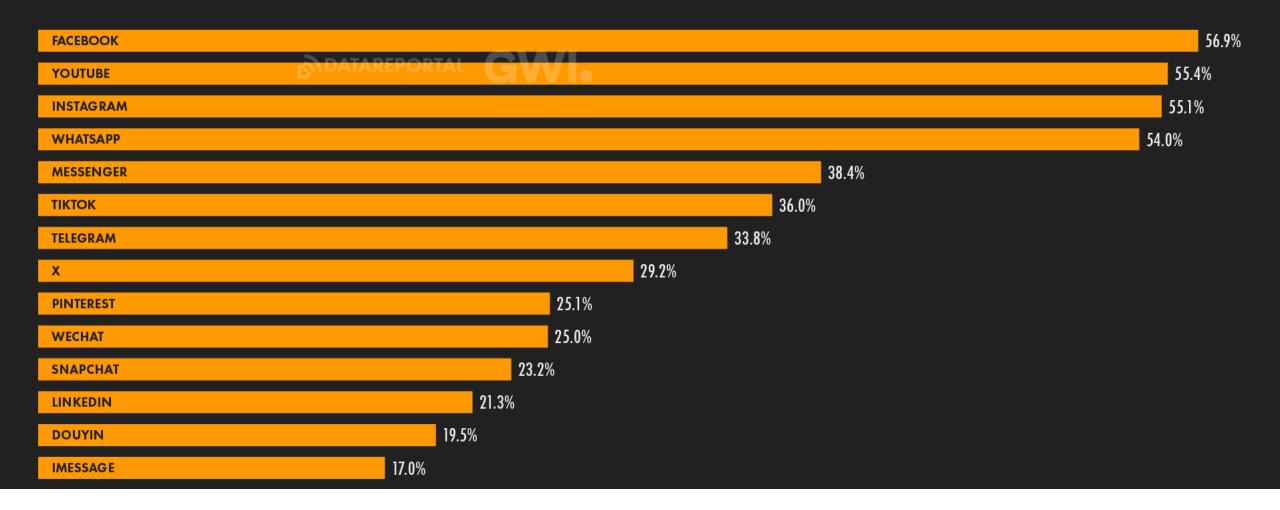


Annual General Meeting 2025

Piret Salmistu

IM24CA Administrator and Media Coordinator

November 22, 2025



The global socialmedia landscape in 2025 Above: Self-declared platform use – percentage of internet users aged 16+

- \approx 63.9% of the world's population uses social media; average daily usage: \sim 2 h 21 min.
- Over 5 billion people now use social media globally.
- Mobile is dominant: e.g., ~88% of social media usage is via mobile devices.
- Younger age-groups spend more time: e.g., Gen Z (~16-24), daily average ~4 h



FAVOURITE SOCIAL MEDIA PLATFORMS

PERCENTAGE OF ACTIVE SOCIAL MEDIA USERS WHO SAY THAT EACH OPTION IS THEIR "FAVOURITE" SOCIAL MEDIA PLATFORM

NOTE: YOUTUBE IS NOT AVAILABLE AS AN ANSWER OPTION IN THE SURVEY QUESTION THAT INFORMS THESE TABLES

FAVOURITE SOCIAL MEDIA PLATFORMS AMONGST FEMALE INTERNET USERS

SOCIAL PLATFORM	AGE 16-24	AGE 25-34	AGE 35-44	AGE 45-54	AGE 55-64
INSTAGRAM	24.8%	20.8%	16.0%	13.9%	10.2%
WHATSAPP	12.7%	14.3%	15.4%	17.3%	21.1%
FACEBOOK	5.9%	10.6%	13.2%	14.9%	17.1%
WECHAT	8.2%	11.7%	15.5%	13.6%	12.0%
TIKTOK	15.5%	11.3%	7.8%	6.9%	5.0%
UVINI	6.6%	8.1%	9.8%	6.4%	5.4%

FAVOURITE SOCIAL MEDIA PLATFORMS AMONGST MALE INTERNET USERS

SOCIAL PLATFORM	AGE 16-24	AGE 25-34	AGE 35-44	AGE 45-54	AGE 55-64
INSTAGRAM	26.6%	18.4%	11.7%	9.4%	6.1%
WHATSAPP	14.1%	14.7%	17.3%	19.5%	21.9%
FACEBOOK	7.8%	13.5%	14.7%	16.4%	17.5%
WECHAT	8.2%	11.8%	16.0%	14.4%	14.4%
TIKTOK	9.6%	7.1%	5.7%	5.3%	4.3%
DOUYIN	6.5%	8.5%	8.2%	6.8%	6.6%
V	4.2%	4.6%	4.0%	3.8%	3.3%
	4.0%	3.2%	3.2%	2.6%	2.5%
		9/	2.2%	2.4%	2.3%
				2.4%	2.9%

Trends



Melges 24 Media Channels





Website

Social media

- Facebook
- Instagram
- Flickr
- YouTube
- X (Former Twitter not in use)

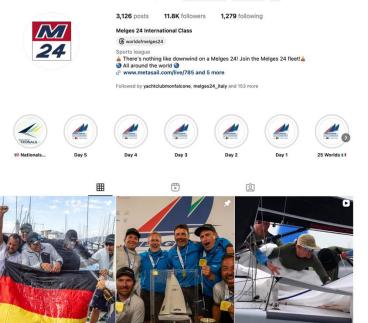
News and PRs













@World.of.Melges24 - Started 4.04.2012

Followers grew from **618** (in 2012) **to 8,105** in 13 years.

That is roughly a 21% annual growth rate.

This is extremely impressive for a niche sports class.

The Melges 24 Facebook community has grown at an average rate of ~21% per year since 2012, maintaining consistent long-term expansion.



@worldofmelges24 - Started on 8th January 2015

Followers grew from **272** in 2015 to **11,800** in 2025. Over these 10 years, this represents a compound annual growth rate (CAGR) of \sim 40%.

This is exceptionally strong growth for a niche one-design sailing class and demonstrates the effectiveness of the class's digital presence, visual storytelling, and year-round event coverage.

• The Melges 24 Instagram community has grown at an average rate of ~40% per year since 2015, reflecting a highly engaged global fleet and strong long-term interest in the class.



Facebook & Instagram Overview

Metric	2025	Change vs 2024
Views	955.7 K	— (no comparison shown)
Content Interactions	18.7 K	↓ 58.3%
Link Clicks	5 K	↓ 30.7%
Page Visits	51K	↓ 48.3%
New Followers	817	↓ 46.5%

Metric	2025	Change vs 2024
Views	I.I M	— (no comparison shown)
Reach	93.8 K	↓ 47.1%
Content Interactions	5.8 K	Same as 2024
Link Clicks	2 K	↓ 42.5%
Profile Visits	12.5 K	↓ 50.1%
New Followers	1.7 K	S ame as 2024

Both Facebook and Instagram show reduced reach, interactions, visits, and follower growth compared to the same period in 2024.

Despite the decline, total video views remain high: I.I M on Instagram and 955 K on Facebook, indicating strong performance for major regatta moments and Reels-style content.



Why Some Metrics Decreased in 2025

Meta Algorithm Changes

- Organic reach for Pages declined platform-wide
- Reels are prioritised, reducing visibility for static posts and links
- Facebook has significantly reduced the organic reach of Page posts in 2024–2025 across all industries.

Seasonality & Event Cycle

- Engagement outside major regattas is naturally lower
- Fewer high-impact peaks compared to 2024 content seasons (we had only the Worlds)

Audience Behaviour Shifts

- More high-intent followers, fewer casual viewers
- Users clicked links more but interacted less with posts

Content & Competition

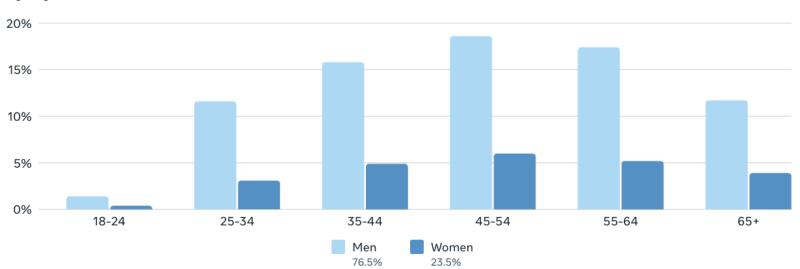
- News/informational posts drive fewer reactions
- The summer sailing calendar is crowded, diluting attention
 - Many regattas share content at the same time (Other one-design classes, ORC, IRC, SailGP etc).

Facebook

0.8%



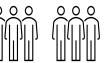




Top towns/cities Top countries Trieste, Friuli-Venezia Giulia, Italy Italy 20.7% **United States** Budapest, Hungary 19.9% Split, Croatia Croatia 1.1% 4.9% Genova, Liguria, Italy Hungary 0.8% 4% Milan, Lombardia, Italy Germany 0.8% 3.8% Sydney, NSW, Australia Australia

3.5%





Age Group: These age ranges (35-44 and 45-54) represent individuals typically in mid-career stages or with disposable income, making them key targets for sponsorships, sailing gear, and event participation.

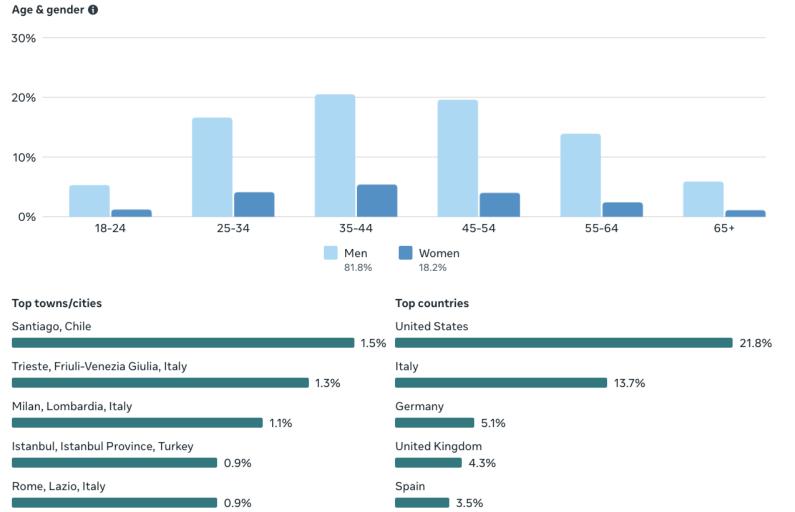


Geographical Distribution:

Italy and the U.S. are the strongest contributors to the audience base, indicating the popularity of the page's sailing content in these countries.

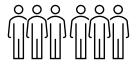
Instagram











Age Group: The audience skews toward experienced sailors, boat owners, and long-term Melges 24 class participants, with solid engagement from the 35-54 segment, which matches the profile of active Melges 24 teams.



Geographical Distribution: The strongest engagement comes from countries with the largest, most active Melges 24 fleets and major regatta circuits. Italy shows strong representation across cities (Trieste - 2025 Worlds host area influence) due to the vibrant Melges 24 Italian community, high regatta density, and strong national Instagram adoption.

Facebook



7 Top content by views

Bora strikes on Day 2 in Trieste - Melges 24...

24 September 13:40

9 424

★ 51



In Loving Memory of Frank Davenport 🥀 🥹 . . .

30 April 04:58

⊙ 19.9K **9** 30

295 A 6



X Day 2 in Trieste - the Bora strikes! * The...

24 September 12:08

10

9 169



18 September 10:36 **9** 116

A 3

See all content Boost content



International Melges 24 Class Association.

25 September 23:31

9 118

★ 18

Views 6 956.0K

3-second views 6

1-minute views 6

Content interactions 6

 $62.6K \downarrow 72.3\%$ $6.4K \downarrow 5.2\%$ $18.7K \downarrow 28.5\%$ $33d 14h \downarrow 37.8\%$

60K 40K 20K 31 May 20 Jul 8 Sep 28 Oct From organic From ads

Views breakdown

1 Jan - 21 Nov Total

956,020

From organic 956,020

From ads

Viewers 6

0

The Melges 24 Facebook page generated **956K** organic views in 2025, led by high-performing multi-photo posts and strong regatta coverage.

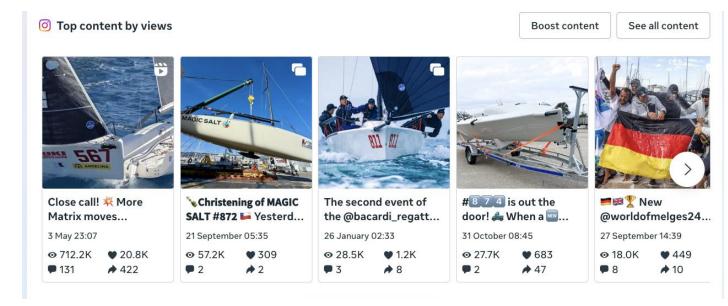
While interactions fell by 28.5% due to platform-wide reductions in organic reach, top posts still achieved 14-22K views.

Emotional storytelling, dramatic sailing conditions, and new boat deliveries were the strongest content drivers.

Publishing volume remained stable, with 200 content pieces posted. Despite algorithmic challenges, Facebook continues to deliver large-scale visibility and reliable engagement during major sailing events.





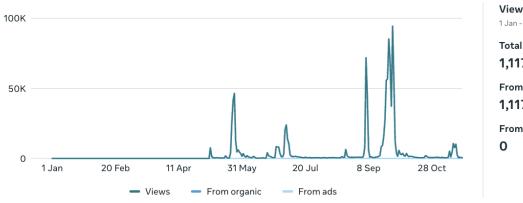


The Melges 24 Instagram account generated over **I.IM organic views** in 2025, with **content** interactions doubling compared to 2024, despite a 20% drop in reach.

The most successful content came from highaction racing clips, dramatic situations, and new boat launches, with the top reel reaching 712K views.

A total of **210 posts and 500 stories** were published, 13.6% fewer than last year, yet performance improved, demonstrating the strong impact of targeted, high-quality visual content.





Views breakdown

1 Jan - 21 Nov

1,117,284

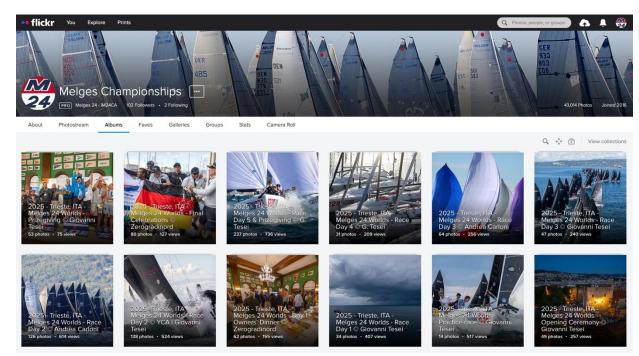
From organic

1,117,284

From ads



Melges24 on Flickr – Melges Championships



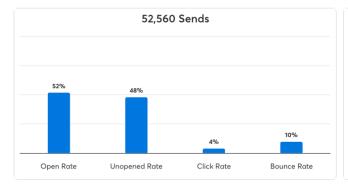
Flickr accumulated an additional **376,000 views** in 2025, slightly lower than 2024 due to hosting only one major title event (the World Championship in Trieste).

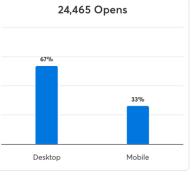
Even with fewer regattas, Flickr remained a highly active archive with strong global usage, surpassing 4.3 million lifetime views.

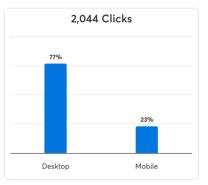




Direct mailing – Constant Contact







- Open Rate 52% Outperforms the industry average by 13%, showcasing effective subject lines and audience interest.
- Click Rate 4% Consistently above industry benchmarks (+3%), reflecting strong content relevance. Links and calls-to-action are effective, especially on event updates, NOR releases, and championship announcements.

Your open rate:	52%	Your click rate:	4%
vs. previous 326 days	+4% ↑	vs. previous 326 days	+0% —
vs. industry average	+13% ↑	vs. industry average	+3% ↑



28 PRs, news and announcements sent in 2025 Ca 2,300 addresses per email

More than **24,000 emails were opened**, with desktop users generating 67% of opens and 77% of clicks. Overall engagement remained strong, showing consistent interest in class news, regatta updates, and official communications.

melges 24.com – performance highlights



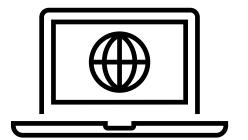


- ~ I 17K pageviews and 68K sessions, fully stable year-to-year.
- Engagement rate up to 59.3%, significantly above industry average.
- Strong global audience: 38K active users from 150+ countries. 37 k new users very strong acquisition
- Major traffic peaks correspond to Worlds in Trieste, European events, and early-season announcements.
- Growth in **returning visitors and total engagement time**, indicating strong interest in class news, NORs, results, and ranking information.
- **Top countries**: USA, Italy, Germany, Croatia, Norway.

The website remains a **central information hub** for the Melges 24 international community, providing strong, consistent performance across all major metrics.

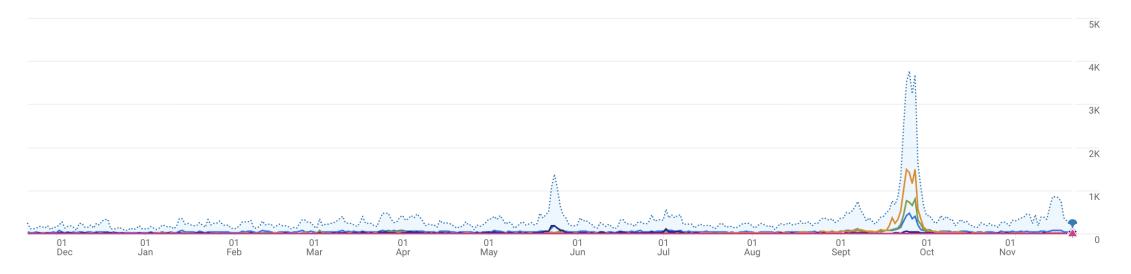
melges 24.com – performance highlights





Top Pages by Views

- **1. Homepage** 17K views (↑1.4%)
- **2. 2025 World Championship page** 9.7K (↑6.5%)
- 3. Melges 24 European Sailing Series 4.2K (↑17.7%)
- **4. 2024 Worlds archive** − 3.3K (↑6.9%)
- **5.** Calendar 3.3K (↑6.9%)





melges24.com – users by countries



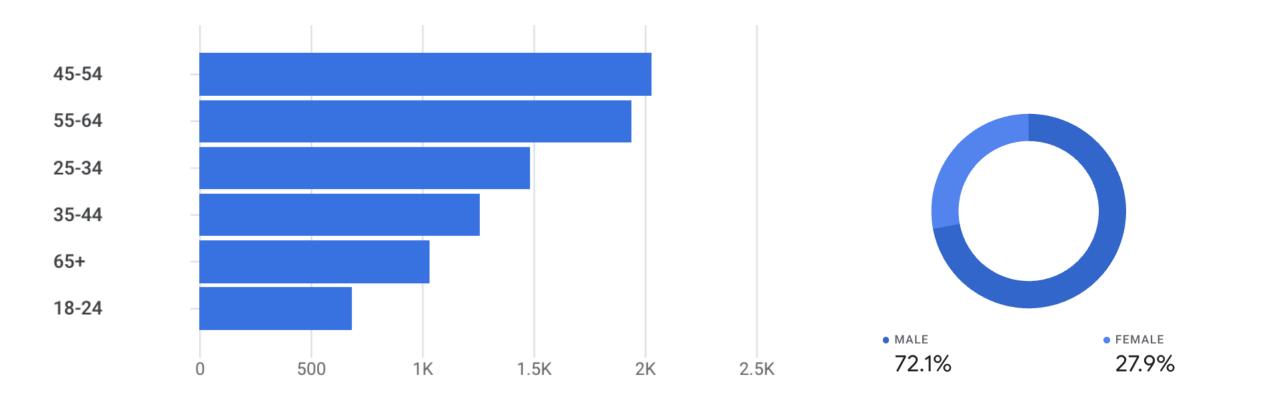
United States	15K
Germany	4.8K
Italy	4.5K
Croatia	3.1K
Canada	1.8K
United Kingdom	1.4K
Australia	1K
Norway	988
Poland	927
Danmark	015

United States	13K
Italy	5.6K
Germany	2.6K
Croatia	1.8K
China	1.5K
Canada	1.3K
United Kingdom	1.2K





melges24.com – users by age and gender









INTERNATIONAL MELGES 24 CLASS ASSOCIATION

Thank you!