## IM24CA Media & Communications 2023





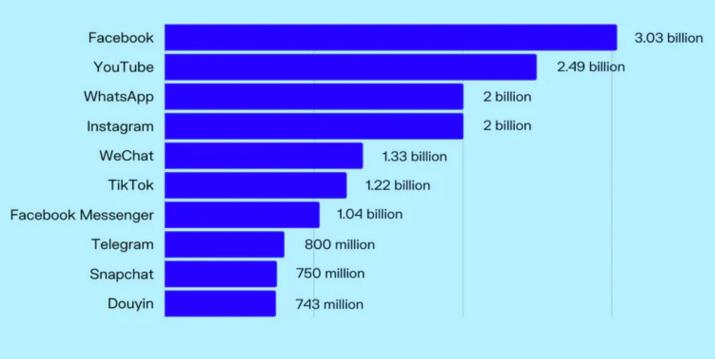
INTERNATIONAL MELGES 24 CLASS ASSOCIATION

#### **Annual General Meeting 2023**

**Piret Salmistu** IM24CA Administrator and Media Coordinator

November 11, 2023

#### Most Popular Social Media Platforms in 2023



Source: DataReportal

# World trends

- The latest statistics show that Facebook continues to reign strong as the king of social media, with <u>3.03 billion active users</u> in 2023.
- That means that nearly two out of every three of the <u>4.89 billion</u> social media users across the world are active users of Facebook.
- Not only is it the social media platform with the most active users, but it also ranks among apps that consumers spend the most amount of time on.





## **FAVOURITE SOCIAL MEDIA PLATFORMS**

PERCENTAGE OF ACTIVE SOCIAL MEDIA USERS AGED 16 TO 64 WHO SAY THAT EACH OPTION IS THEIR "FAVOURITE" SOCIAL MEDIA PLATFORM



WHATSAPP		15.8%
INSTAGRAM		14.3%
FACEBOOK		14.2%
WECHAT		12.2%
ТІКТОК	6.1%	
DOUYIN	5.7%	
TWITTER 3.4%		
FACEBOOK MESSENGER 2.6%		
TELEGRAM 2.2%		
LINE 2.0%		
kuaishou 1.8%		
PINTEREST 1.5%		
15%		

- Video Content: Video content will remain a key trend in 2023, with more businesses creating interactive and engaging videos for their social media accounts.
- Social Advertising: Social media advertising will continue to be an essential part of any social media strategy in 2023, as businesses target specific audiences with ads tailored to their interests.



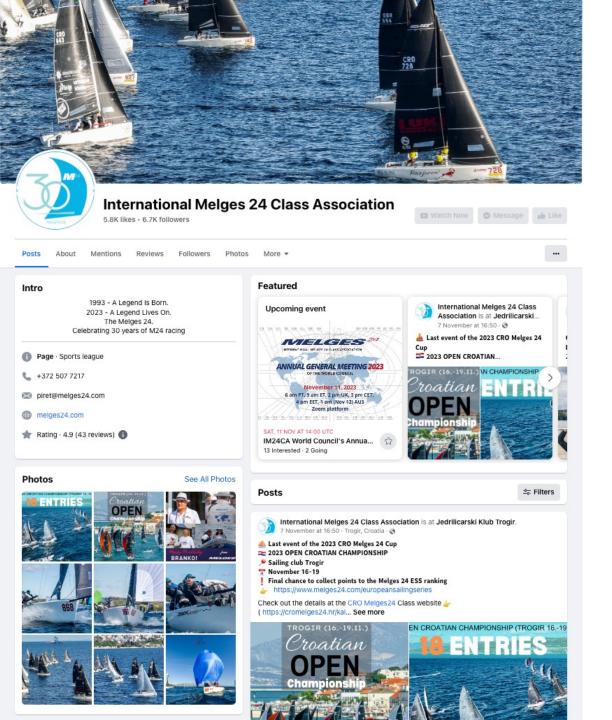
# Melges 24 Media Channels





- Website
- Social media
  - Facebook
  - Instagram
  - Flickr
  - YouTube
  - X (Former Twitter)
- News and PRs





# Facebook

**World.of.Melges24** Started 4.04.2012

#### AGM 2023 at 5.8k likes, 6.7k followers

AGM 2022 at 5,550 likes, 6,228 followers AGM 2021 at 5,228 likes, 5,756 followers AGM 2020 at 5,018 likes, 5,443 followers AGM 2019 at 4,735 likes AGM 2018 at 3,888 likes AGM 2017 at 3,181 likes AGM 2016 at 2,305 likes AGM 2016 at 1,798 likes AGM 2014 at 1,454 likes AGM 2013 at 1,146 likes AGM 2012 at 618 likes





I POSTS

REELS 
 SAVED





I TAGGED





@worldofmelges24 Started on 8th January 2015

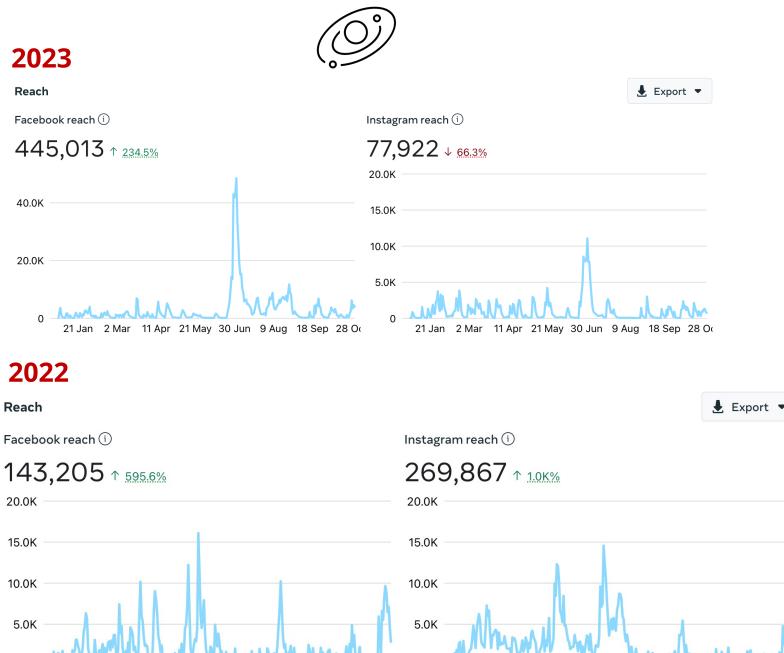
Followers 10,209

(2022 – 9,688; 2021 – 8,611; 2020-6,808 +3,185 ; 2019-3,623; 2018–2,093; 2017-1529; 2016-1071; 2015-272)

Posts 2,569 (2022 – 2,326; 2021 - 2,006; 2020 – 1,753; 2019-1,486; 2018-1,239; 2017-981; 2016-695; 2015-126)

There are 12,857 posts under hashtag #melges24 (2022-11,900; 2021-10,700; 2020-9,600; 2019-8,400; 2018-6,500; 2017-4,898; 2016-3,272)





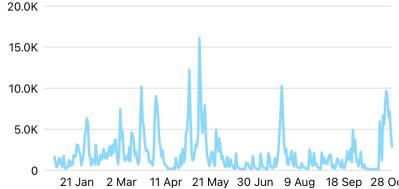
21 Jan 2 Mar 11 Apr 21 May 30 Jun 9 Aug 18 Sep 28 Oc

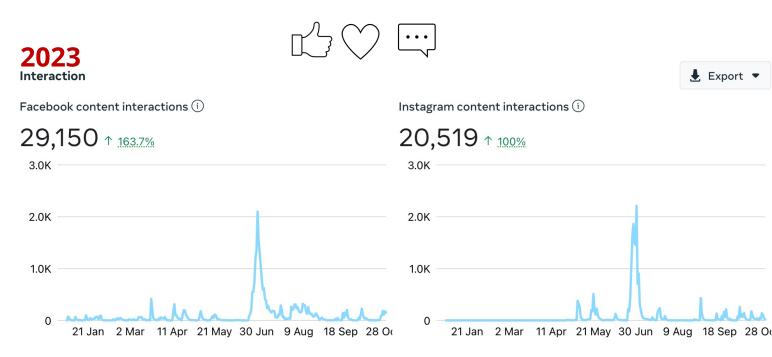
### Facebook & Instagram Insights

- Comparing 10 month of 2023 with 10 month of 2022
- **Reach** is the number of unique ٠ people that saw a piece of media content.
- An **engagement post** on social • media is any content that encourages audiences to interact with it, for example, by liking, commenting on, sharing or saving.
- The peaks in social media are following the main events in the calendar - in 2023 there were only the Worlds with on-site Social Media coverage



#### 143,205 1 595.6%



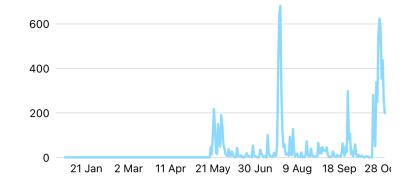


#### 2022

#### Interaction

Facebook content interactions (i)

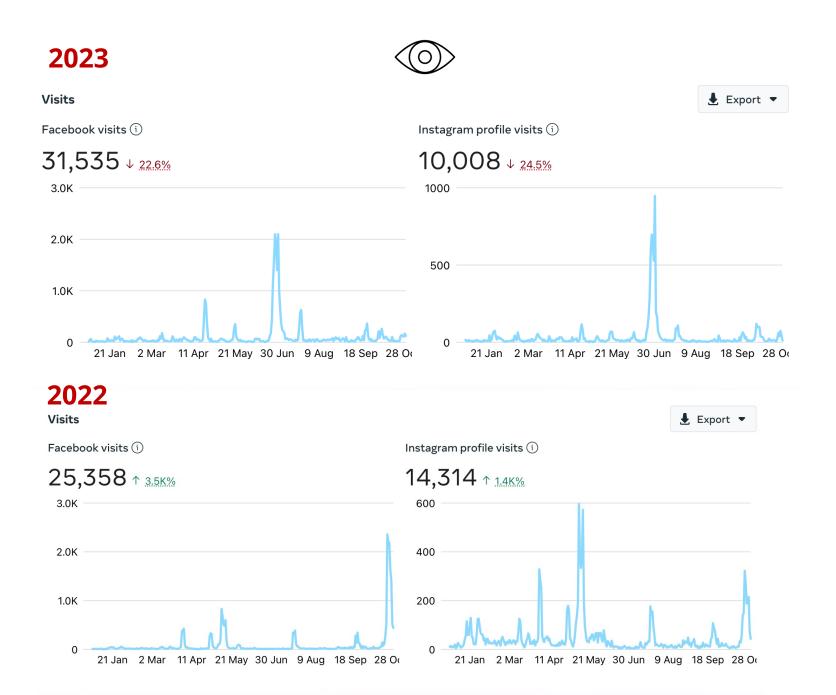
9,991 <sup>+ 100%</sup>



Facebook & Instagram Insights

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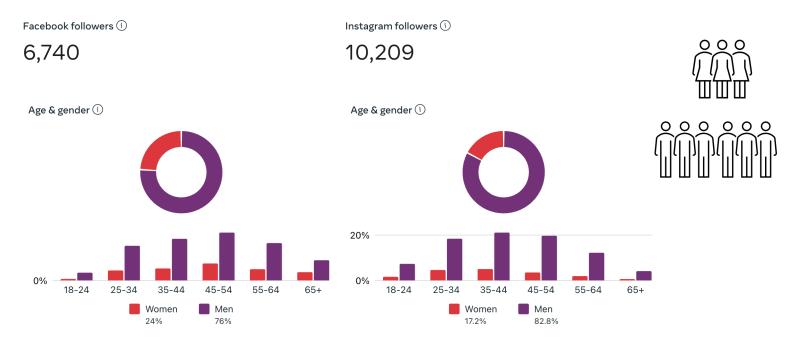


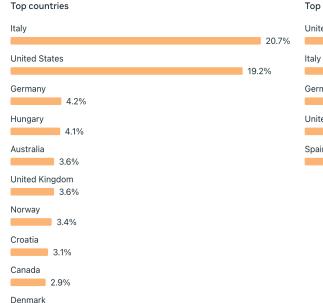


### Facebook & Instagram Insights

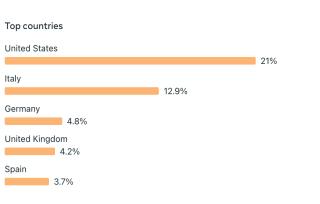
- Comparing 10 month of 2023 with 10 month of 2022
- The Visits The number of times the FB or Instagram profile was visited.







2.8%



## Facebook & Instagram Audience

- Gender:
  - FB 76% male, 24% female
  - IG 82,8% male, 17,2% female
- Top countries:
  - FB: Italy, United States
  - IG: United States, Italy



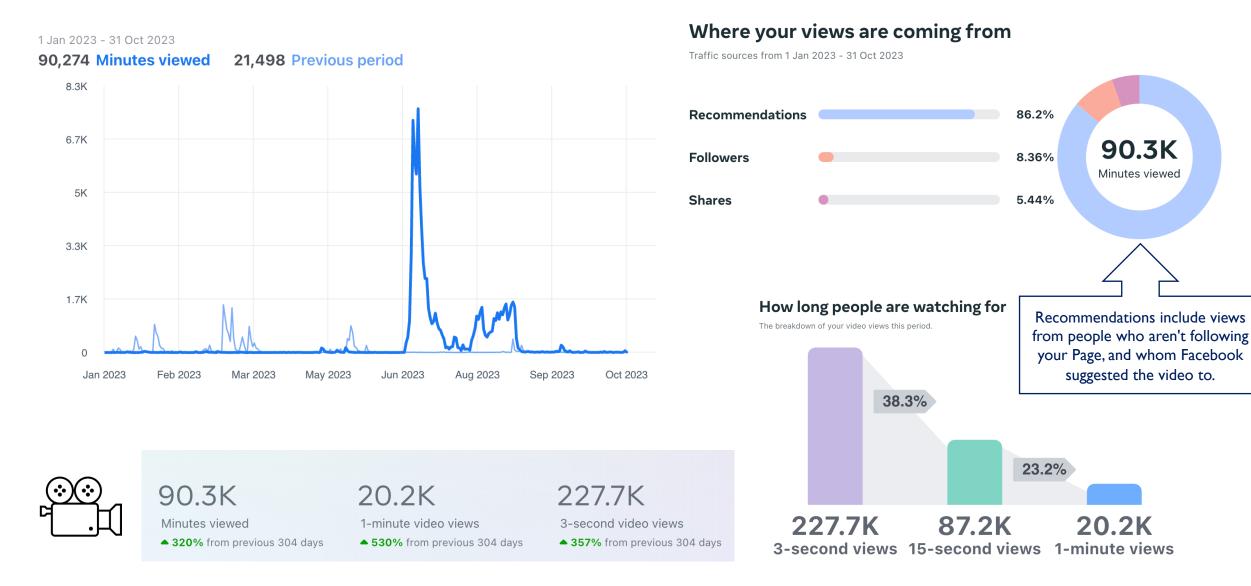


90.3K

Minutes viewed

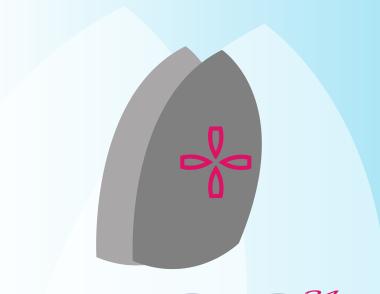
20.2K

## Video – the most engaging content



# Facebook & Instagram – Event's insights

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FACEBOOK	INSTAGRAM
<ul> <li>64 posts, incl videos&amp;interviews published</li> </ul>	<ul> <li>30 posts published</li> <li>148 stories published</li> <li>42 reels posted</li> <li>2 videos posted</li> </ul>
<ul> <li>231,213 accounts reached</li> <li>11.6k accounts engaged</li> <li>13.1k FB page visits</li> <li>75 new FB likes</li> <li>211 new FB followers</li> </ul>	<ul> <li>41,975 accounts reached</li> <li>7,121 of them followers</li> <li>34,8k of them non-followers</li> <li>12.6k accounts engaged</li> <li>4.5k profilevisits</li> <li>321,488 impressions</li> <li>272 new followers</li> </ul>





2023 WORLD CHAMPIONSHIP GOSAIL - MIDDELFART - DENMARK June 24 – July 1, 2023



## Melges24 on Flickr – Melges Championships



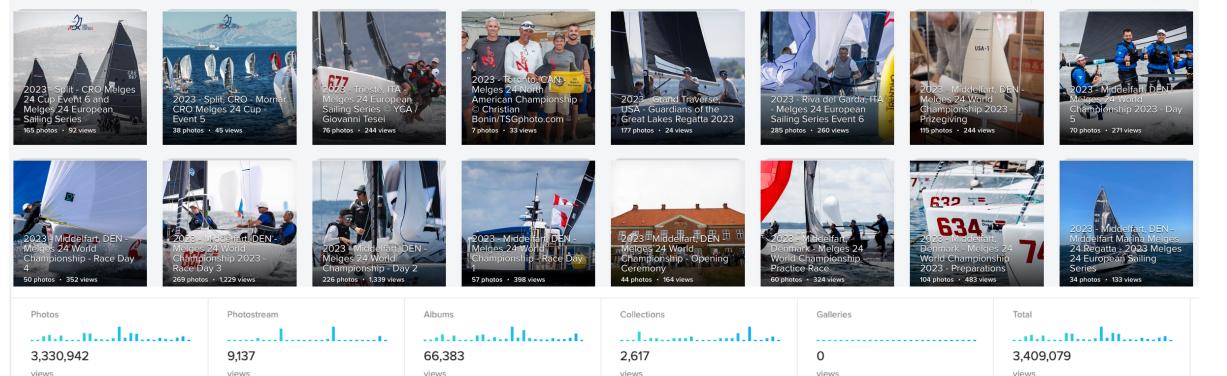
Galleries Stats Camera Roll About Photostream Albums Faves Groups

views

views

The web collection View my collections New album

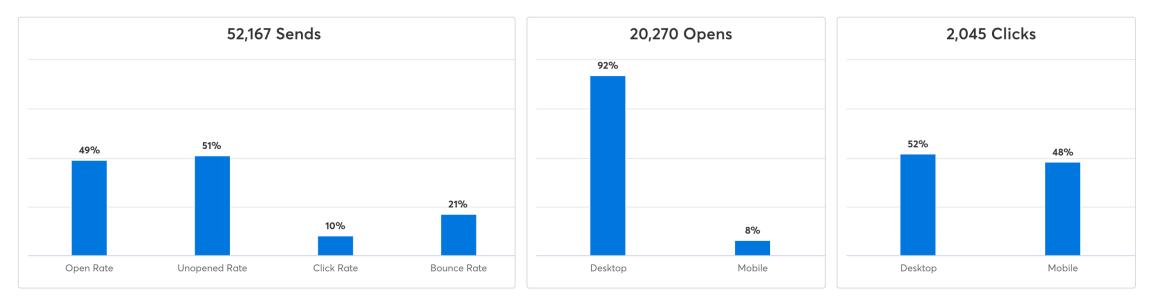
views



views



## Direct mailing – Constant Contact



#### Trends

Compare your stats over time and across your industry during the selected time range.

Your open rate:	49%	Your click rate:	10%
vs. previous 303 days	+5% 7	vs. previous 303 days	-1% 🍾
vs. industry average	+14% 🗡	vs. industry average	+6% 🗡

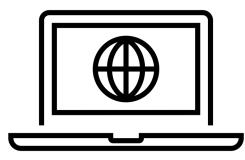


24 PRs, news and announcements sent in 2023 Ca 2,300 addresses per email

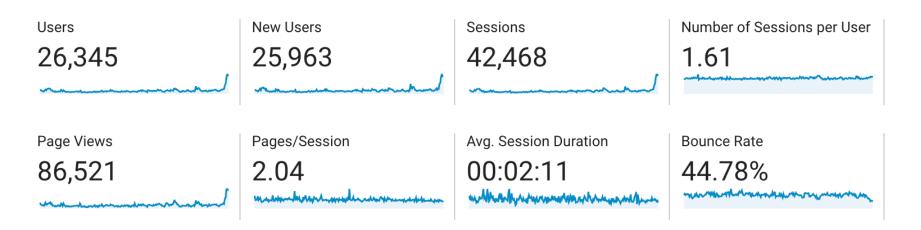


## melges24.com

	2019	2020	2021	2022	2023
	full year	10 months	full year	full year	Full year
Unique users	20,334	18,360	30,442	47,153	43k
New <u>users</u>	19,985	17,920	30,139	45,630	41k
Pages per session	2.36	2.46	2.16	1.98	2.04
Sessions	36,584	27,920	48,178	75,244	62k
Avg duration		2:39	2:14	2:07	2:11



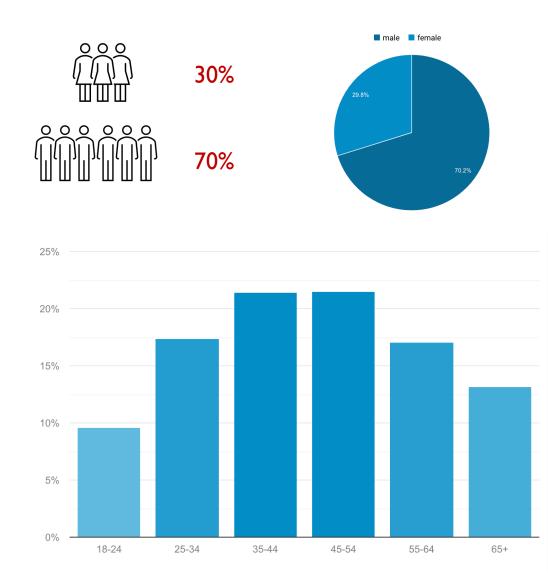
#### I January to I July, 2023







# melges24.com - users



		Acquisition				
С	Country ?	Users 🕐 🔸	New Users 🕜	Sessions ?		
		<b>26,345</b> % of Total: 100.00% (26,345)	<b>25,981</b> % of Total: 100.07% (25,963)	<b>42,468</b> % of Total: 100.00% (42,468)		
1.	United States	10,596 (38.59%)	10,157 (39.09%)	14,336 (33.76%)		
2.	Italy	<b>2,516</b> (9.16%)	<b>2,351</b> (9.05%)	<b>4,515</b> (10.63%)		
3.	🚾 Croatia	<b>1,746</b> (6.36%)	<b>1,630</b> (6.27%)	<b>4,014</b> (9.45%)		
4.	🧰 Germany	<b>1,649</b> (6.01%)	<b>1,555</b> (5.99%)	<b>2,714</b> (6.39%)		
5.	Denmark	<b>1,131</b> (4.12%)	<b>1,005</b> (3.87%)	<b>1,995</b> (4.70%)		
6.	Han Norway	<b>944</b> (3.44%)	<b>905</b> (3.48%)	<b>1,569</b> (3.69%)		
7.	Canada	<b>833</b> (3.03%)	<b>796</b> (3.06%)	<b>1,260</b> (2.97%)		
8.	Switzerland	<b>685</b> (2.49%)	<b>654</b> (2.52%)	<b>1,058</b> (2.49%)		
9.	🔠 United Kingdom	<b>672</b> (2.45%)	<b>641</b> (2.47%)	<b>883</b> (2.08%)		
10.	🔛 Australia	<b>669</b> (2.44%)	<b>655</b> (2.52%)	<b>872</b> (2.05%)		



## melges24.com – most visited pages

	Page path and screen class 👻 🕂	↓ <u>Views</u>	Users	Views per user	Average engagement time	Event count All events 👻
		43,778	15,522	2.82	1m 05s	136,244
		100% of total	100% of total	Avg 0%	Avg 0%	100% of total
1	/	6,364	3,668	1.74	28s	19,587
2	/Worlds2023	2,146	1,395	1.54	27s	8,005
3	/europeansailingseries	2,140	1,075	1.99	39s	5,551
4	/2023-melges-24-us-national- championship	1,926	1,209	1.59	29s	8,052
5	/worldchampionships	1,688	1,200	1.41	30s	5,875
6	/calendar	1,235	728	1.70	51s	3,248
7	/northamericans2023	1,167	736	1.59	27s	4,385
8	/2023-melges-24-european-sailing- series-ita-melges-24-tour-trieste-ita	1,059	416	2.55	40s	2,965
9	/melges-24	970	783	1.24	42s	3,006
10	/2023-melges-24-european-sailing- series-ita-melges-24-tour-ita- melges-24-nationals-riva-del-garda	963	426	2.26	33s	3,428



1.	Safari	11,901 (44.97%	)
2.	Chrome	10,444 (39.46%	)
3.	Safari (in-app)	1,052 (3.97%	)
4.	Edge	1,033 (3.90%	)
5.	Firefox	804 (3.04%	)
6.	Samsung Internet	545 (2.06%	)
7.	Android Webview	<b>519</b> (1.96%	)
8.	Opera	<b>87</b> (0.33%	)
9.	Internet Explorer	<b>21</b> (0.08%	)



Thank you!